



## On-Site Sales Specialists

Experienced, results-driven senior living sales professionals for short-term postings in your community.

Does your team need the ultimate sales boost?

Our Onsite Sales Specialist is laser-focused on one outcome: driving sales and increasing move-ins.

It's a perfect solution for senior living communities:

- ◇ Without a sales director
- ◇ In lease-up and in need of an extra sales boost
- ◇ With a new sales director who needs short-term mentoring
- ◇ Needing an outreach boost to improve external business development



Serving as the on-the-ground sales leader or supplemental sales support, this role is 100% sales-focused. All key performance indicators (KPIs) tied to occupancy growth are tracked, measured, and supported based on the needs of the community.

Our OSS not only leads the sales process from inquiry through close but also coaches and elevates the onsite team when appropriate—creating momentum that lasts.

Contract with our proven senior living community sales experts and see move-ins grow immediately.

### Case Study:



#### AL, MC Community in Florida

90 days on site:

- ◇ 30 tours
- ◇ 16 deposits
- ◇ 17 move-ins
- ◇ 1451 calls made
- ◇ Connected with 561 prospects by phone (39% connection rate)

### Case Study:

#### Undisclosed Client

In the first 10 days on site:

- ◇ 14 tours
- ◇ 6 deposits
- ◇ ALL took possession before the end of the month
- ◇ Database caught up – ZERO past-due tasks!

Learn more at [growyouroccupancy.com/senior-living-sales-specialists-for-hire/](https://growyouroccupancy.com/senior-living-sales-specialists-for-hire/)

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